



## About Clint Leahr



Clint's personal motto :  
*Make This Your Best Day*

Over the last 30 years, Clint has worked with some of the most successful sales and marketing leaders and organizations like Procter & Gamble, Coca-Cola and the US Military.

Before moving from the US, Clint completed a highly successful career as Senior Corporate Consultant for Anthony Robbins and the Anthony Robbins Companies.

Clint now resides in Innsbruck, Austria where in addition to his corporate work, lectures in the Social Sciences for the MCI, Management Center Innsbruck, Applied Informatics & Management Department as well as other programs.

Clint co-wrote and hosted the most successful Opening and Awards Ceremonies for the Junior Chamber International World Congress in Vienna, Austria for 5000 participants.

Come and meet him in September, for the first time in Prague.

Williams & Partner Leadership Series

## Success Strategies The Five Key Areas of Influence

**Time:** 8.30 - 12.00 am

**Date:** 12. 09.07

**Attendance fee:** 3690 CZK

**Location:** Hotel Esplanade\*\*\*\*\*

Washingtonova 1600/19, Prague 110 00

Metro Station Museum

This half a day workshop is designed for owners, managers, project leaders, internal or external sales or customer service professionals and employees who want to achieve "outstanding" results.

### **You will learn how to successfully apply the five key areas of influence:**

- Creating a Unique Identity
- Creating Rapport
- Persuasion vs. Influence
- State Management
- The Power of Questions

### **Clint will answer following questions and more:**

- Why is it that some people always seem to get the best results possible during negotiations while others struggle to make a deal?
- How can I be at my best during negotiations, when there are other challenges weighing on my mind?
- How do I create trust with someone I have just met?

### **Word of caution:**

Be prepared to actively participate and laugh while you learn!!

We are looking forward to seeing you there! If you have any question or require additional information please contact Ms. Ana Maria Pop by email [pop@wnp.cz](mailto:pop@wnp.cz) or by telephone +420 222 550 075