

Media FAQ

*For media inquiries please contact our Marketing Manager,
Ana Maria Pop (pop@wnp.cz, mobile: +420 774 616 374)*

1. Williams & Partner Contact Info

Address: Mezibranská 4/1579, CZ-110 00 Praha 1

Tel: +420 222 550 070

Fax: +420 222 716 597

Web: www.wnp.com

Email: info@wnp.cz

2. Industry Position

Williams & Partner is successfully providing a comprehensive range of HR consulting and recruiting services, to companies in the CEE region, since 2003.

Our mission is to bring added value to our clients businesses by building a long-term relationship, through the high quality of our business services, the engagement of our staff and commitment to business ethics.

3. Our Target Market

Our market constitutes of local and international companies of middle to large size, located in the CEE, which are looking for a long term partner that can support and consult them in all steps of the recruiting process from initial recruitment to outplacement of an employee.

For our clients, we fill in positions from middle and top management, in sectors such as:

- WNP Finance & Banking and Consulting
- WNP Real Estate & Construction
- WNP Sales & Marketing
- WNP Consumer Goods (FMCG)
- WNP Legal, HR & Administrative
- WNP IT & Telco
- WNP Industry & Supply chain
- WNP Hotel & Tourism

4. Services

As a full service provider for HR issues, we can offer our clients a mix of services, combining our hiring services with training & development programs or management consulting, that can satisfy the most complex needs.

Our services cover HR areas such as:

- Hiring Services
- Search & Selection
- Training & Development
- Management Consulting

5. Williams & Partner Key Differentiators

Regional approach: we manage regional positions through our key positioning in CEE

Full service: we cover all aspects of recruitment from initial recruitment to outplacement of an employee.

Long term & successful hiring: we deliver customized solutions which will bring positive, long term results to the business.

6. Offices

Williams & Partner's offices are located in Czech Republic – Prague, Slovakia – Bratislava, and Romania – Bucharest.

7. Ownership

Williams & Partner was acquired by its partner Mr. Joerg Keplinger, from Mr. Harvey C. Williams, and was consolidated under Williams & Partner CEE with headquarters in Slovakia in 2007

8. Williams & Partner Senior Team

Joerg Keplinger

Managing Director

Since 2003, Joerg Keplinger is the Managing Director and Owner of Williams & Partner s.r.o. His proven ability to successfully grow business and his experience in HR services has had a great impact on the development of the company throughout CEE.

With more than 10 years experience in HR, his expertise is in people management, organizational change and training & development programs. Before establishing Williams & Partner, he gained his experience in companies such as Robert Half and Hilti.

Since 2005, he is also active as a trainer at the ARS Academy in Vienna, for topics related to Labor Law and recruitment in CEE.

He holds an Executive MBA degree in Finance from ESCEM, France and a Master's degree in consulting specialized on personnel and organizational consulting from FH Wiener Neustadt, in Austria.

Šárka Kulhánková

Senior Consultant and Team Leader

Šárka Kulhánková joined Williams & Partner team in 2006 as a consultant, with a focus on middle and senior management positions in the industry sector, supporting the recruitment process for construction companies in Prague and other regions in Czech Republic. Since 2008, she is leading the Industry & Real Estate Team being in charge of identifying new business opportunities and ensuring the quality of delivered services.

Šárka studied Business Administration at the Economic University in Prague and she is fluent in English & French.

Michaela Špringerová

Senior Consultant and Team Leader

Michaela Špringerová joined the Finance & Banking team in 2006, after successfully completing a 10 year career in sales and project management in the financial industry.

Michaela is also leader of the Finance & Banking Team, overseeing all steps of the recruiting process ensuring the required quality of projects undertaken by the finance & banking team.

She is specialized in executive search for middle and top management positions in finance & banking industry from sectors like banking, insurance, leasing, consulting and corporate banking and also in HR consulting in areas like training & career development, outplacement, compensation & benefits.

Michaela holds two University Master's degrees, one from Charles University in Psychology of Work and one from Czech Technical University in Management and Economics.

Jana Michaud

Consultant and Team Leader

Jana Michaud joined Williams & Partner in 2007 as a consultant and soon after managed to achieve a recognized position in her team, becoming leader of the Consumer Goods Team in 2008. Her success is due to her experience in the Sales & Marketing sector, for multinational organizations.

Jana is specialized in sales and marketing positions, from middle and top management such as Trade and Marketing Manager, Key Account Manager, Sales Manager and others.

She holds a Master degree in International Trade from the University of Economics and an MBA from l'IAE de Lyon, Université Jean Moulin Lyon 3.

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9. What people say about us

Country manager ČR and SK, Mellita

„Spolupracujeme se společností Williams & Partner dlouhodobě a již se nám úspěšně podařilo uzavřít několik projektů, ať už v oblasti prodeje, logistiky či marketingu. Oceňujeme zejména profesionální přístup konzultantů, výbornou znalost trhu práce a rozmanitosti firemních kultur. Vždy jsme se setkali s osobním přístupem a s vynikající schopností porozumět našim potřebám...“

HR coordinator, PPG

“Our projects are in good hands with Williams & Partner, and they also provide us with additional information regarding Czech work market.”

Finanční a personální manažerka, Pro Interier

„Většina kandidátů přichází na pohovory do firmy s pozitivními očekáváním a nadšením z firmy, které jim předal Williams & Partner.“

Obchodní ředitel společnosti, Bohemia Sekt

„Společnost Williams & Partner mi pomohla při obsazení klíčových pozic v naší společnosti. Současná situace na pracovním trhu ČR není jednoduchá, o to více oceňuji výsledky spolupráce s týmem Consumer Goods. Znalost trhu, pochopení našich potřeb a profesionální přístup umožnily najít pro nás ty pravé kandidáty, kteří budou pro naši společnost přínosem, a díky kterým můžeme růst i ve vysoce konkurenčním prostředí.“

HR Consultant, Komerční Banka

„Williams & Partner dodává specialisty, kteří jsou v dnešní době úzkoprofilové zboží, proto velmi ráda využiji spolupráce s agenturou. Jako každá jiná spolupráce, vše se odvíjí od lidí a jejich přístupu k práci. Se současnou konzultantkou jsem velmi spokojena.“

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